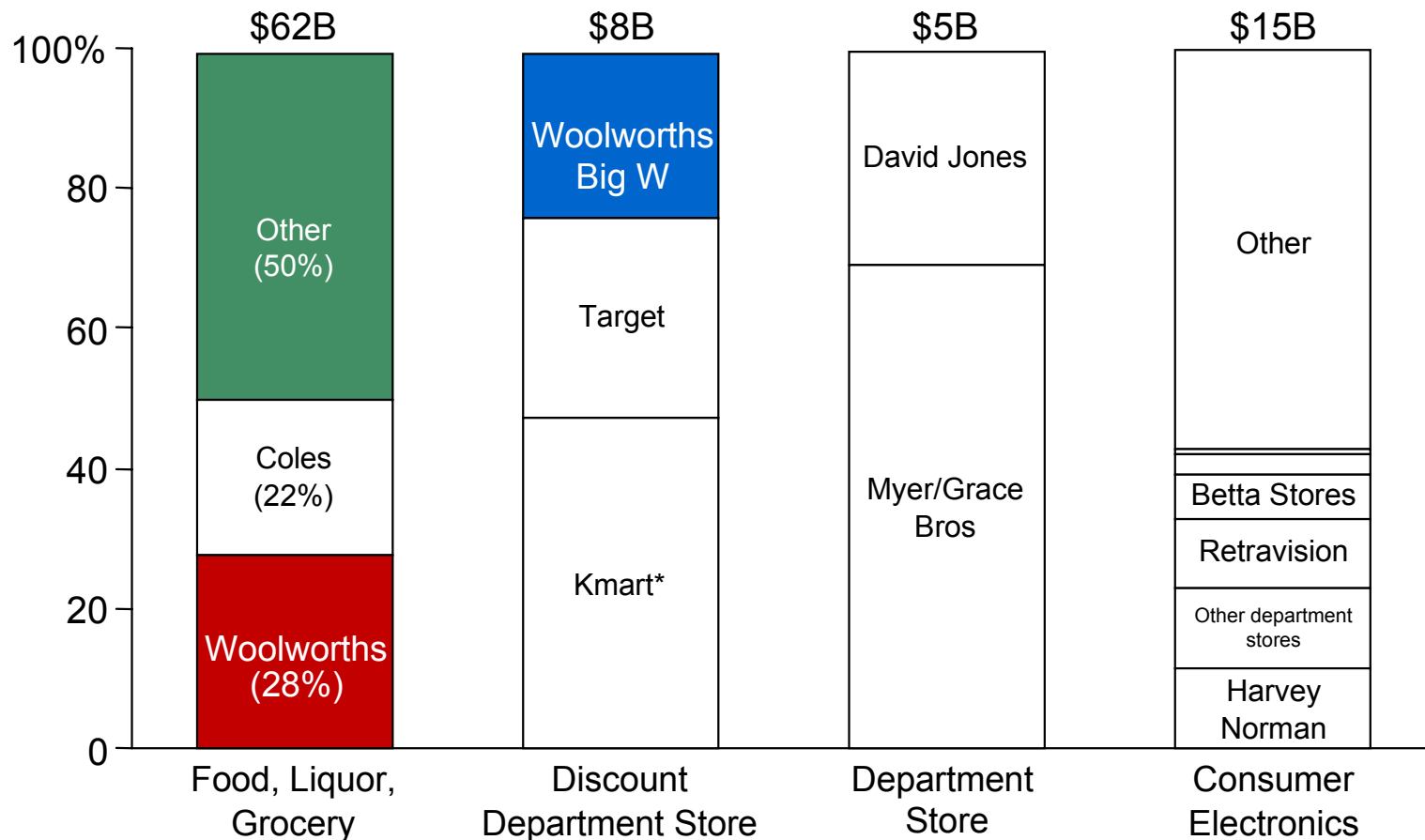


Australian retail market (A\$B)

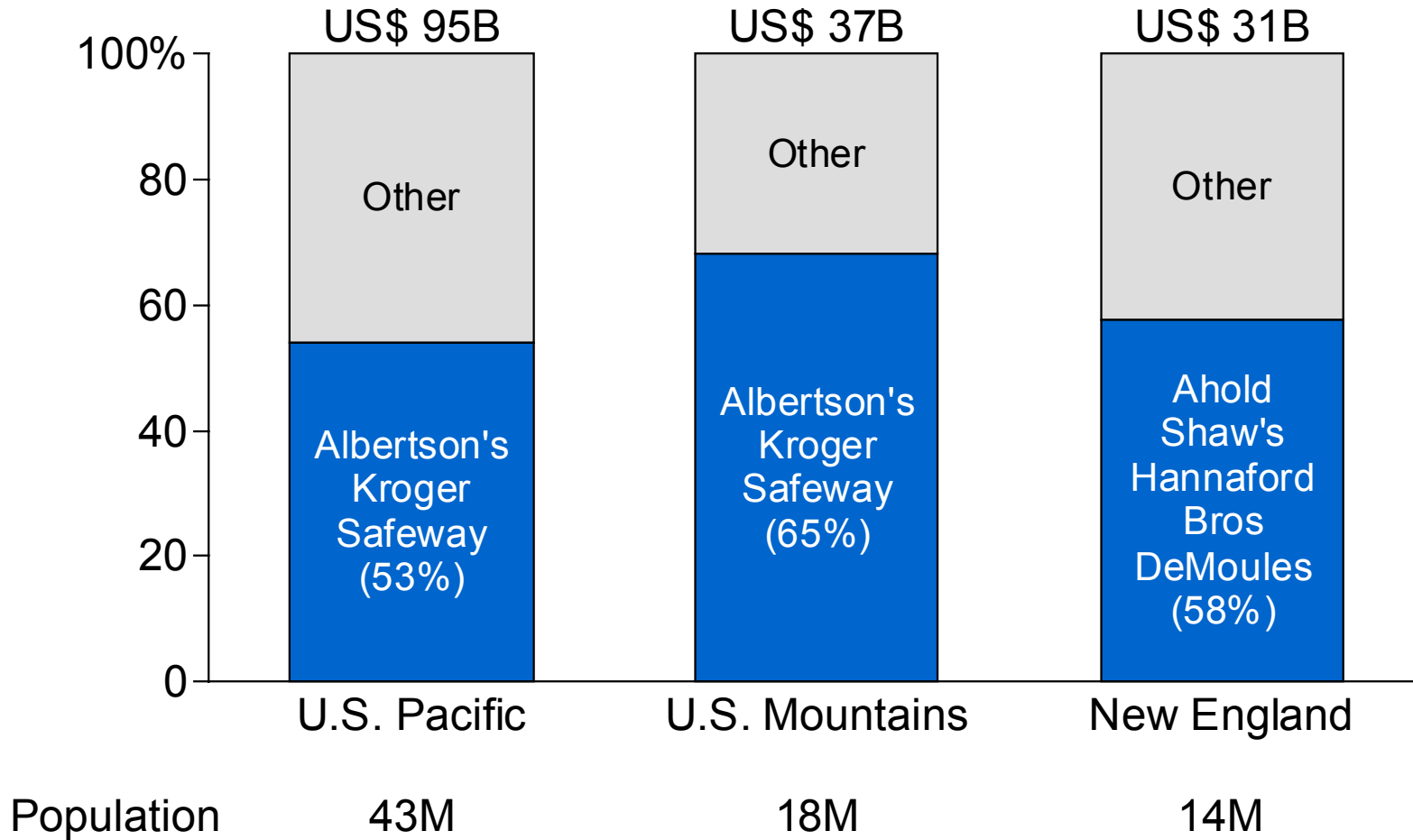


50% of Australian Food, Liquor, Grocery market is in the hands of independents – one of highest shares in the world and reflects geography

*Includes Officeworks. Source: Analyst consensus, Annual Reports

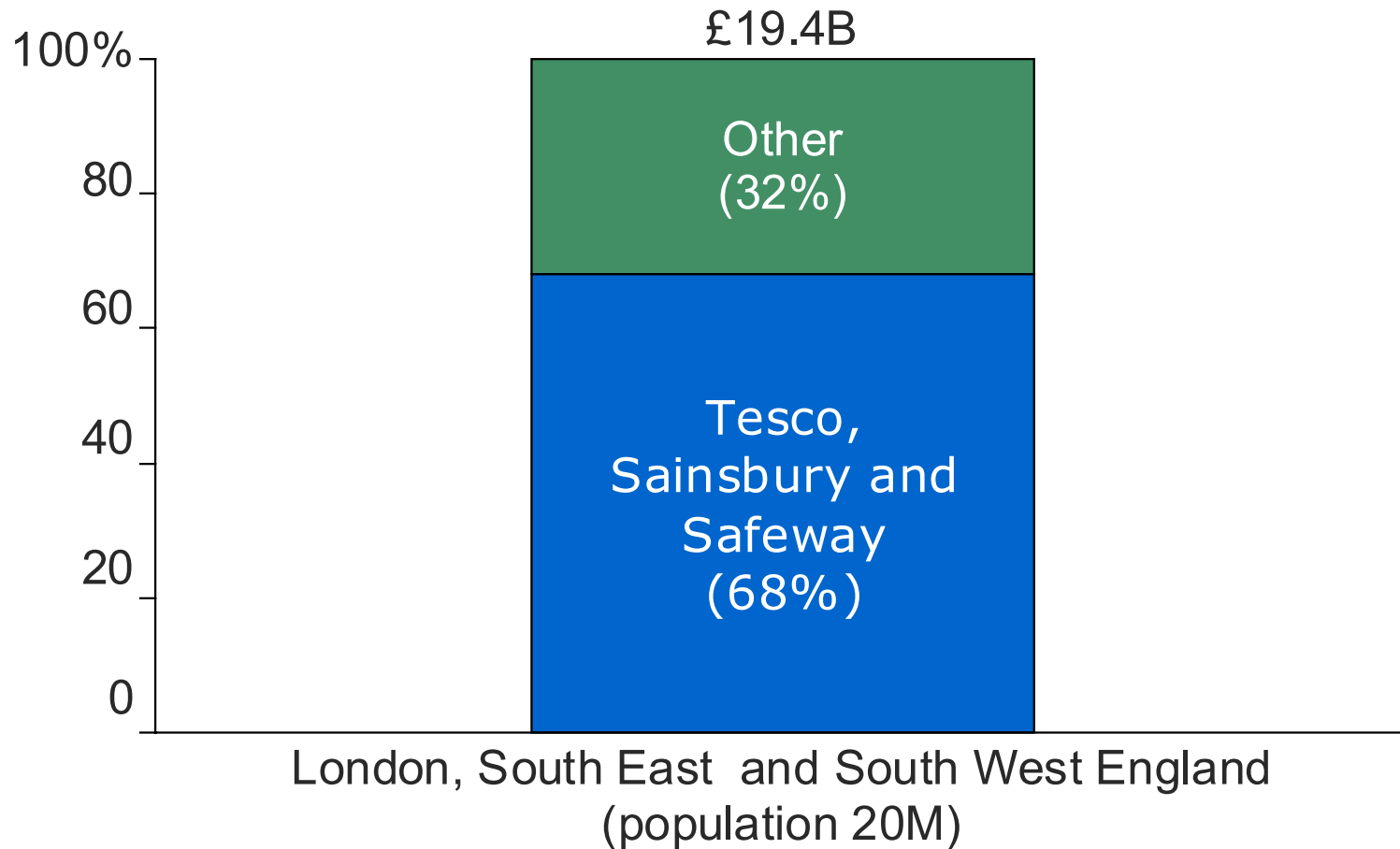
U.S. REGIONAL SHARES ATTACHMENT B

Food retail market share (2000)



Source: Progressive Grocer, Euromonitor, U.S. Census Bureau

Food retail market share



Source: U.K. Competition Commission, October 2000: U.K. Regional Trends National Statistics, 2000